

# Team New Vision Weekly Success Plan

*“Failing to plan is a plan to fail”*

My #1 Reason ‘WHY’ I’m focused on building my business this week: (What I want to do with the money I am earning from AmeriPlan. Ex. Pay a specific bill, put money in a savings account for a specific want. Get specific about what you want.)

**My Schedule: Make sure to be on 2-3 hours of training calls per week. (80%activity 20%training)**

	Sun	Mon	Tues	Wed	Thur	Fri	Sat
Training							
Activity							

**My Goals:**

Number of Dials each Day: \_\_\_\_\_ x \_\_\_\_\_ Days I Plan to Work = Number of Total Dials for the Week: \_\_\_\_\_

My Marketing Strategy to make sure I have plenty of people to contact this week:

1. \_\_\_\_\_ 2. \_\_\_\_\_
3. \_\_\_\_\_ 4. \_\_\_\_\_

	Sun	Mon	Tues	Wed	Thur	Fri	Sat	Sunday
# of Dials								
Initial Interview								
Sent to Presentation								
Follow-ups								
No show								
Enrolled								
Not Enrolled								

**50 Dials = 15 Initial Contacts = 10 Sent to Presentation = 3 Follow up Appointments Kept = 1 Enrollment**

**“Fortune is in the Follow-up – No more than 48 hours between follow-ups”**